

# CMS Condo First Contact Summary

## 1st On-site Visit Contacts

Source	1st On-site Visit 06/08/10 - 07/08/10		31 Day(s) Prior to 06/08/10		Historical Inception					
					Total Prospects		Buyers		Average Time to Buy	
Billboard	15	25%	0	0%	91	4%	8	20%	234	
Airport	12	20%	2	29%	27	1%	2	5%	1	
Drive-by	7	12%	0	0%	639	28%	8	20%	225	
Other	7	12%	1	14%	214	9%	4	10%	224	
Internet	5	8%	2	29%	241	10%	3	7%	110	
Realtor	5	8%	0	0%	248	11%	4	10%	119	
Magazine	3	5%	0	0%	3	0%	1	2%	0	
Friends	2	3%	0	0%	182	8%	3	7%	436	
Newspaper	2	3%	2	29%	282	12%	5	12%	285	
New York Times	1	2%	0	0%	1	0%	0	0%		
All Others	1	2%	0	0%	384	17%	3	7%	309	
<b>Overall</b>	<b>60</b>	<b>100%</b>	<b>7</b>	<b>100%</b>	<b>2,312</b>	<b>100%</b>	<b>41</b>	<b>100%</b>	<b>220 days</b>	

Country	1st On-site Visit 06/08/10 - 07/08/10		31 Day(s) Prior to 06/08/10		Historical Inception					
					Total Prospects		Buyers		Average Time to Buy	
Unknown	23	38%	1	14%	50	2%	9	22%	210	
United States	22	37%	0	0%	51	2%	14	34%	191	
US	13	22%	6	86%	2,204	95%	16	39%	236	
Australia	1	2%	0	0%	1	0%	0	0%		
Canada	1	2%	0	0%	3	0%	1	2%	350	
Argentina	0	0%	0	0%	1	0%	0	0%		
Belize	0	0%	0	0%	1	0%	0	0%		
Brazil	0	0%	0	0%	1	0%	1	2%	343	
<b>Overall</b>	<b>60</b>	<b>100%</b>	<b>7</b>	<b>100%</b>	<b>2,312</b>	<b>100%</b>	<b>41</b>	<b>100%</b>	<b>220 days</b>	

State/Province	1st On-site Visit 06/08/10 - 07/08/10		31 Day(s) Prior to 06/08/10		Historical Inception					
					Total Prospects		Buyers		Average Time to Buy	
FL	18	51%	2	33%	1,788	79%	21	70%	243	
NV	5	14%	0	0%	8	0%	2	7%	0	
AZ	3	9%	3	50%	21	1%	4	13%	179	
TN	3	9%	0	0%	9	0%	0	0%		
NJ	2	6%	0	0%	41	2%	1	3%	344	
CA	1	3%	1	17%	29	1%	0	0%		
IL	1	3%	0	0%	17	1%	0	0%		
NC	1	3%	0	0%	13	1%	1	3%	0	
NY	1	3%	0	0%	104	5%	0	0%		
AL	0	0%	0	0%	5	0%	0	0%		
Others	0	0%	0	0%	222	10%	1	3%	281	
<b>Overall</b>	<b>35</b>	<b>100%</b>	<b>6</b>	<b>100%</b>	<b>2,257</b>	<b>100%</b>	<b>30</b>	<b>100%</b>	<b>215 days</b>	